

COMMERCIAL BUSINESS OPPORTUNITY LISTING INPUT FORM

PROPERTY OVERVIEW * indicates Required fields

| | | | |
|---|--|--|--|
| Property Type* | | | |
| <input type="checkbox"/> Business for Sale | | | |
| Ownership Type | | | |
| <input type="checkbox"/> Corporation | <input type="checkbox"/> Individual | <input type="checkbox"/> Other Business Ownership | <input type="checkbox"/> Trust |
| <input type="checkbox"/> Corporation – Subchapter S | <input type="checkbox"/> Joint Venture | <input type="checkbox"/> Partnership | |
| <input type="checkbox"/> Franchise | <input type="checkbox"/> Limited Partnership | <input type="checkbox"/> Sole Proprietor | |
| Full Address* | | County* | Owner |
| City* | State* | Zip* | If applicable, Unit # |
| Lot Acres | Lot SqFt | Building SqFt* | Zoning* |
| Land Use | MLS Area # or Code* | Is property within City Limits?* | Is property in an incorporated area?* |
| | | <input type="checkbox"/> Yes <input type="checkbox"/> No | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| Cross Street | | | |
| Directions (up to 255 Characters) | | | |

LISTING DETAILS

| | | |
|--|--------------------------------------|------------------------------------|
| Listing Status* | | City Transfer Tax?* |
| <input type="checkbox"/> Active | <input type="checkbox"/> Coming Soon | <input type="checkbox"/> Comp Only |
| If Active, List Date* | | Expiration Date* |
| If Coming Soon, Pre-Market Date | | Pre-Market Price |
| Sale Price | # of Offers | Buyer Financing* |

| | | | |
|---|---|--|--------------------------------|
| Possession Notice | | | |
| <input type="checkbox"/> COE | <input type="checkbox"/> Immediate | <input type="checkbox"/> Tenant Rights | <input type="checkbox"/> None |
| <input type="checkbox"/> COE + 30 Days | <input type="checkbox"/> Negotiable | <input type="checkbox"/> Uniform Commercial Code (UCC) Filing Date | <input type="checkbox"/> Other |
| <input type="checkbox"/> COE + 3-5 Days | <input type="checkbox"/> Seller Rent Back | <input type="checkbox"/> Upon Completion | |

| | | | |
|--|--|---|----------------------------------|
| Acceptable Financing Terms | | | |
| <input type="checkbox"/> All Inclusive Trust Deed (AITD) | <input type="checkbox"/> Cash or Conventional Loan | <input type="checkbox"/> Lease Option | <input type="checkbox"/> VA Loan |
| <input type="checkbox"/> Assumable | <input type="checkbox"/> Contract Sale | <input type="checkbox"/> Leveraged Buy Out | <input type="checkbox"/> None |
| <input type="checkbox"/> Assumable by Qualified Vet | <input type="checkbox"/> Exchange | <input type="checkbox"/> Seller May Pay Closing Costs | <input type="checkbox"/> Other |
| <input type="checkbox"/> Cal Vet Loan | <input type="checkbox"/> FHA | <input type="checkbox"/> Seller May Pay Points | |

| | | | |
|---|--|--|---|
| Special Listing Condition* | | | |
| <input type="checkbox"/> Auction | <input type="checkbox"/> HUD Owned | <input type="checkbox"/> Not Applicable | <input type="checkbox"/> REO / Bank Owned Property |
| <input type="checkbox"/> Court Confirmation May Be Required | <input type="checkbox"/> New Subdivision | <input type="checkbox"/> Notice of Default | <input type="checkbox"/> Short Sale / Subject to Lender |

COMMERCIAL BUSINESS OPPORTUNITY LISTING INPUT FORM

BUSINESS COMMERCIAL DETAILS

Business Name

Business Type

- | | | | | |
|--|---|--|---|---|
| <input type="checkbox"/> Advertising | <input type="checkbox"/> Cabinets | <input type="checkbox"/> Florist | <input type="checkbox"/> Manufacturing | <input type="checkbox"/> Retail |
| <input type="checkbox"/> Animal Grooming | <input type="checkbox"/> Candy / Cookies | <input type="checkbox"/> Food Services | <input type="checkbox"/> Manufacturing – Heavy | <input type="checkbox"/> Saddlery / Harness |
| <input type="checkbox"/> Appliances | <input type="checkbox"/> Car Wash | <input type="checkbox"/> Franchise | <input type="checkbox"/> Manufacturing – Light | <input type="checkbox"/> School |
| <input type="checkbox"/> Aquarium Supplies | <input type="checkbox"/> Carpet / Linoleum / Tile | <input type="checkbox"/> Furniture | <input type="checkbox"/> Meats | <input type="checkbox"/> Service |
| <input type="checkbox"/> Auto Body | <input type="checkbox"/> Catering | <input type="checkbox"/> Garage / Auto | <input type="checkbox"/> Medical / Dental | <input type="checkbox"/> Service – Misc |
| <input type="checkbox"/> Auto Dealer – New / Used | <input type="checkbox"/> Church | <input type="checkbox"/> Gift Shops | <input type="checkbox"/> Mini Storage | <input type="checkbox"/> Service Station |
| <input type="checkbox"/> Auto Glass | <input type="checkbox"/> Cleaning / Laundry | <input type="checkbox"/> Gift / Boutique | <input type="checkbox"/> Mobile Home Park | <input type="checkbox"/> Shopping Center |
| <input type="checkbox"/> Auto Parts | <input type="checkbox"/> Clothing | <input type="checkbox"/> Grocery | <input type="checkbox"/> Music | <input type="checkbox"/> Some Residential Units |
| <input type="checkbox"/> Auto Rent / Lease / Limo | <input type="checkbox"/> Commercial | <input type="checkbox"/> Hardware | <input type="checkbox"/> No Business Type | <input type="checkbox"/> Sporting Goods |
| <input type="checkbox"/> Auto Repair – General | <input type="checkbox"/> Computer | <input type="checkbox"/> Health Food | <input type="checkbox"/> Nursery | <input type="checkbox"/> Storage Tank |
| <input type="checkbox"/> Auto Repair – Specialty | <input type="checkbox"/> Condominium | <input type="checkbox"/> Health Retail | <input type="checkbox"/> Office Building | <input type="checkbox"/> Strip Center |
| <input type="checkbox"/> Auto Retail | <input type="checkbox"/> Convalescent Care | <input type="checkbox"/> Health Services | <input type="checkbox"/> Office Supply | <input type="checkbox"/> Tavern / Bar |
| <input type="checkbox"/> Auto Stereo / Alarm / Phone | <input type="checkbox"/> Convalescent Home | <input type="checkbox"/> Historical | <input type="checkbox"/> Outdoor Storage | <input type="checkbox"/> Toys |
| <input type="checkbox"/> Auto Tires | <input type="checkbox"/> Convenience Store | <input type="checkbox"/> Hobby | <input type="checkbox"/> Paints | <input type="checkbox"/> Transportation |
| <input type="checkbox"/> Auto Wrecking | <input type="checkbox"/> Dance Studio | <input type="checkbox"/> Home Cleaners | <input type="checkbox"/> Pet Hospital / Kennel | <input type="checkbox"/> Travel |
| <input type="checkbox"/> Auto / Service Stations | <input type="checkbox"/> Decorator | <input type="checkbox"/> Hotel / Motel | <input type="checkbox"/> Pet Shop | <input type="checkbox"/> Upholstery |
| <input type="checkbox"/> Automotive Sales | <input type="checkbox"/> Deli / Catering | <input type="checkbox"/> Ice Cream / Frozen Yogurt | <input type="checkbox"/> Pets | <input type="checkbox"/> Utility |
| <input type="checkbox"/> Automotive Service | <input type="checkbox"/> Doughnut | <input type="checkbox"/> Industrial – Heavy | <input type="checkbox"/> Photographer | <input type="checkbox"/> Vacant Land |
| <input type="checkbox"/> Bakery | <input type="checkbox"/> Drugstore | <input type="checkbox"/> Industrial – Light | <input type="checkbox"/> Pizza | <input type="checkbox"/> Variety |
| <input type="checkbox"/> Bar | <input type="checkbox"/> Dry Cleaning / Laundry | <input type="checkbox"/> Industrial / Warehouse | <input type="checkbox"/> Pool / Patio / Spa | <input type="checkbox"/> Video |
| <input type="checkbox"/> Barber / Beauty | <input type="checkbox"/> Educational | <input type="checkbox"/> Jewelry | <input type="checkbox"/> Printing | <input type="checkbox"/> Wallpaper |
| <input type="checkbox"/> Bed & Breakfast | <input type="checkbox"/> Electronics | <input type="checkbox"/> Landscaping | <input type="checkbox"/> Professional Service | <input type="checkbox"/> Warehouse |
| <input type="checkbox"/> Books | <input type="checkbox"/> Employment | <input type="checkbox"/> Laundromat | <input type="checkbox"/> Recreational | <input type="checkbox"/> Wholesale |
| <input type="checkbox"/> Books / Cards / Stationary | <input type="checkbox"/> Entertainment | <input type="checkbox"/> Leased Investment | <input type="checkbox"/> Rental | <input type="checkbox"/> Other |
| <input type="checkbox"/> Breeder | <input type="checkbox"/> Fast Food | <input type="checkbox"/> Liquor Store | <input type="checkbox"/> Research & Development | |
| <input type="checkbox"/> Business Service | <input type="checkbox"/> Fitness | <input type="checkbox"/> Locksmith | <input type="checkbox"/> Restaurant | |

Existing Licenses & Permits*

- | | | | | |
|--|---|--|---|-------------------------------------|
| <input type="checkbox"/> Business | <input type="checkbox"/> Liquor | <input type="checkbox"/> Liquor – Beer & Wine – Off Sale | <input type="checkbox"/> Liquor – Hard | <input type="checkbox"/> Use Permit |
| <input type="checkbox"/> Entertainment | <input type="checkbox"/> Liquor – 5- Years | <input type="checkbox"/> Liquor – Beer & Wine – On Sale | <input type="checkbox"/> Permits | <input type="checkbox"/> None |
| <input type="checkbox"/> Food | <input type="checkbox"/> Liquor – 5+ Years | <input type="checkbox"/> Liquor – Off Sale | <input type="checkbox"/> Restrictions | <input type="checkbox"/> Other |
| <input type="checkbox"/> Franchise | <input type="checkbox"/> Liquor – Beer & Wine | <input type="checkbox"/> Liquor – On Sale | <input type="checkbox"/> Sign(s) Existing | |

Number of Days Open

Business Hours*

- | | | | | |
|--|---|--|---|--|
| <input type="checkbox"/> 10 Hours / Day | <input type="checkbox"/> 6 Days / Week | <input type="checkbox"/> 9 Hours / Day | <input type="checkbox"/> Open Monday-Friday | <input type="checkbox"/> Part-Time |
| <input type="checkbox"/> 10+ Hours / Day | <input type="checkbox"/> 7 Days / Week | <input type="checkbox"/> Evenings | <input type="checkbox"/> Open Saturday | <input type="checkbox"/> Seasonal |
| <input type="checkbox"/> 24 Hours / Day | <input type="checkbox"/> 8 Hours / Day | <input type="checkbox"/> Less than 5 Days / Week | <input type="checkbox"/> Open Sunday | <input type="checkbox"/> Under 8 Hours / Day |
| <input type="checkbox"/> 5 Days / Week | <input type="checkbox"/> 8+ Hours / Day | <input type="checkbox"/> Normal Business Hours | <input type="checkbox"/> Other Hours | <input type="checkbox"/> Varied |

Number of Seats

Number of Employees*

COMMERCIAL BUSINESS OPPORTUNITY LISTING INPUT FORM

BUSINESS COMMERCIAL DETAILS *(continued)* * indicates Required fields

Employee Information*

- | | | | | |
|---|---|--|--|---|
| <input type="checkbox"/> Absentee Owner | <input type="checkbox"/> Good Labor Available | <input type="checkbox"/> Non-Union | <input type="checkbox"/> Owner Will Train | <input type="checkbox"/> Owner's Family Runs |
| <input type="checkbox"/> Corporate Operated | <input type="checkbox"/> Manager - Available | <input type="checkbox"/> Owner Manager | <input type="checkbox"/> Owner Works | <input type="checkbox"/> Professional Manager |
| <input type="checkbox"/> Employees Must Be Licensed | <input type="checkbox"/> Manager - Other | <input type="checkbox"/> Owner Run | <input type="checkbox"/> Owner Works Part-Time | <input type="checkbox"/> Some Labor Available |
| <input type="checkbox"/> Family Employees | <input type="checkbox"/> Manager Run | <input type="checkbox"/> Owner Will Stay | <input type="checkbox"/> Owner/Manager Run | <input type="checkbox"/> Union <input type="checkbox"/> Other |

Year Business Was Established

Years Owned by Current Seller

Lease Expiration Date*

Daily Traffic

- | | | | | |
|---------------------------------|----------------------------------|----------------------------------|----------------------------------|--|
| <input type="checkbox"/> 0-1K | <input type="checkbox"/> 11K-15K | <input type="checkbox"/> 31K-40K | <input type="checkbox"/> 61K-70K | <input type="checkbox"/> Not Available |
| <input type="checkbox"/> 2K-5K | <input type="checkbox"/> 16K-20K | <input type="checkbox"/> 41K-50K | <input type="checkbox"/> 71K-80K | <input type="checkbox"/> Unknown |
| <input type="checkbox"/> 6K-10K | <input type="checkbox"/> 21K-30K | <input type="checkbox"/> 51K-60K | <input type="checkbox"/> 81K+ | |

Facilities*

- | | | | | |
|--|--|--|--|---|
| <input type="checkbox"/> 1 Restroom Per Unit | <input type="checkbox"/> Gas Tanks and Pumps | <input type="checkbox"/> Manager's Office | <input type="checkbox"/> Refrigeration | <input type="checkbox"/> Storage |
| <input type="checkbox"/> Cafeteria | <input type="checkbox"/> Incinerator | <input type="checkbox"/> Meeting Facilities | <input type="checkbox"/> Restroom(s) | <input type="checkbox"/> Storage - Additional |
| <input type="checkbox"/> Carpeting | <input type="checkbox"/> Janitorial | <input type="checkbox"/> Multi-Tenant Building | <input type="checkbox"/> Restrooms - Private | <input type="checkbox"/> Toxic Waste Storage |
| <input type="checkbox"/> Cold Storage | <input type="checkbox"/> Kitchen | <input type="checkbox"/> Office | <input type="checkbox"/> Restrooms - Public | <input type="checkbox"/> Trade Fixtures |
| <input type="checkbox"/> Conference Room | <input type="checkbox"/> Landscaping | <input type="checkbox"/> Outside Sign | <input type="checkbox"/> Roof Sign | <input type="checkbox"/> None |
| <input type="checkbox"/> Conference / Meeting Room | <input type="checkbox"/> Living Quarters | <input type="checkbox"/> Overhead Crane | <input type="checkbox"/> Security Building | <input type="checkbox"/> Other |
| <input type="checkbox"/> Exercise Room | <input type="checkbox"/> Loading Dock | <input type="checkbox"/> Pole Sign | <input type="checkbox"/> Showroom | |
| <input type="checkbox"/> Front Sign | <input type="checkbox"/> Loading Zone | <input type="checkbox"/> Reception Room | <input type="checkbox"/> Signage | |

Loading Facility

- | | | | | |
|---|---|--|--|---|
| <input type="checkbox"/> 12' Roll Up Door | <input type="checkbox"/> Clearance 13'-16' | <input type="checkbox"/> Door - Roll Up | <input type="checkbox"/> Loading Dock(s) | <input type="checkbox"/> Railroad Siding |
| <input type="checkbox"/> 14' Roll Up Door | <input type="checkbox"/> Clearance 17'-20' | <input type="checkbox"/> Door - Truck | <input type="checkbox"/> Loading - Conveyor System | <input type="checkbox"/> Railroad Spur / Access |
| <input type="checkbox"/> 16' Roll Up Door | <input type="checkbox"/> Clearance Over 20' | <input type="checkbox"/> Door(s) - Drive-In | <input type="checkbox"/> Loading - Overhead Crane | <input type="checkbox"/> Stationary Dock |
| <input type="checkbox"/> Adj Height Dock | <input type="checkbox"/> Conveyor System | <input type="checkbox"/> Elevator(s) - Freight | <input type="checkbox"/> Loading - Railroad Siding | <input type="checkbox"/> Truck Route |
| <input type="checkbox"/> Alley Loading | <input type="checkbox"/> Cross Dock | <input type="checkbox"/> Elevator(s) - Passenger | <input type="checkbox"/> No Loading Door(s) | <input type="checkbox"/> Waterfront |
| <input type="checkbox"/> Basement Loading | <input type="checkbox"/> Delivery Area | <input type="checkbox"/> Elevator(s) - Sidewalk | <input type="checkbox"/> No Truck Door | <input type="checkbox"/> None |
| <input type="checkbox"/> Clearance Under 8' | <input type="checkbox"/> Dock High | <input type="checkbox"/> Freight Elevator(s) | <input type="checkbox"/> Off Street | <input type="checkbox"/> Other |
| <input type="checkbox"/> Clearance 8'-12' | <input type="checkbox"/> Dock(s) | <input type="checkbox"/> Front Door Loading Only | <input type="checkbox"/> Overhead Crane | |
| <input type="checkbox"/> Clearance Over 12' | <input type="checkbox"/> Door - Delivery | <input type="checkbox"/> Load Leveler | <input type="checkbox"/> Private | |

Lease Terms*

- | | | |
|---|--|--|
| <input type="checkbox"/> Credit Report Required | <input type="checkbox"/> Month to Month | <input type="checkbox"/> Other Lease Terms |
| <input type="checkbox"/> Deposit Required | <input type="checkbox"/> Option to Renew | <input type="checkbox"/> Sublease |

COMPLEX INFORMATION

Complex Name

FINANCIAL DETAILS

Financial Data Source*

- | | | | |
|-------------------------------------|---|---|---------------------------------|
| <input type="checkbox"/> Accountant | <input type="checkbox"/> Estimated | <input type="checkbox"/> Property Manager | <input type="checkbox"/> Tenant |
| <input type="checkbox"/> Actual | <input type="checkbox"/> Info Not Available | <input type="checkbox"/> Rental Agreement | <input type="checkbox"/> None |
| <input type="checkbox"/> Broker | <input type="checkbox"/> Owner | <input type="checkbox"/> Tax Return | <input type="checkbox"/> Other |

Books Available*

- | | | | |
|--|--|---|--|
| <input type="checkbox"/> Books in Listing Office | <input type="checkbox"/> No Books Available | <input type="checkbox"/> Owner | <input type="checkbox"/> Upon Acceptance / Offer |
| <input type="checkbox"/> Manager | <input type="checkbox"/> Non-Disclosure Statement Required | <input type="checkbox"/> Qualified Buyer Only | <input type="checkbox"/> Other |

COMMERCIAL BUSINESS OPPORTUNITY LISTING INPUT FORM

FINANCIAL DETAILS * indicates Required fields

Listing Includes*

- | | | | | |
|--|--|---|---|--|
| <input type="checkbox"/> Accounts Receivable | <input type="checkbox"/> Dishwasher – All Units | <input type="checkbox"/> Inventory – At Cost | <input type="checkbox"/> License(s) | <input type="checkbox"/> Refrigerator – Some Units |
| <input type="checkbox"/> Allowance For Improvement | <input type="checkbox"/> Dishwasher – Some Units | <input type="checkbox"/> Inventory – Available | <input type="checkbox"/> Major Tenant(s) | <input type="checkbox"/> None |
| <input type="checkbox"/> Building | <input type="checkbox"/> Equipment | <input type="checkbox"/> Land | <input type="checkbox"/> Owner Will Stay | <input type="checkbox"/> Other |
| <input type="checkbox"/> Building On Leased Land | <input type="checkbox"/> Existing Signs | <input type="checkbox"/> Land Status – Other | <input type="checkbox"/> Owner Will Train | |
| <input type="checkbox"/> Business | <input type="checkbox"/> Fictitious Name / DBA | <input type="checkbox"/> Lease Improvement | <input type="checkbox"/> Permits – Special | |
| <input type="checkbox"/> Corporation | <input type="checkbox"/> Fixtures and Equipment | <input type="checkbox"/> Leasehold | <input type="checkbox"/> Personal Property | |
| <input type="checkbox"/> Covenant | <input type="checkbox"/> Goodwill | <input type="checkbox"/> Leasehold Improvements | <input type="checkbox"/> Refrigerator – All Units | |

Expenses Tenant*

- | | | | | |
|--|---|--|--|--------------------------------|
| <input type="checkbox"/> All Expenses | <input type="checkbox"/> Maintenance – Exterior | <input type="checkbox"/> Services – Gardener/Landscaping | <input type="checkbox"/> Utilities – Gas | <input type="checkbox"/> None |
| <input type="checkbox"/> Fee – Association | <input type="checkbox"/> Maintenance – Interior | <input type="checkbox"/> Services – Sewer | <input type="checkbox"/> Utilities – Heating | <input type="checkbox"/> Other |
| <input type="checkbox"/> Fee – Parking | <input type="checkbox"/> Miscellaneous / Other | <input type="checkbox"/> Services – Trash Removal | <input type="checkbox"/> Utilities – Hot Water | |
| <input type="checkbox"/> Maintenance | <input type="checkbox"/> Rent Only | <input type="checkbox"/> Utilities – Electric | <input type="checkbox"/> Utilities – Water | |

Operating Expenses Include*

- | | | | | |
|--|---|---|---|---|
| <input type="checkbox"/> Accounting / Legal | <input type="checkbox"/> Fee – Professional Services | <input type="checkbox"/> Maintenance | <input type="checkbox"/> Salary Employee(s) | <input type="checkbox"/> Travel / Entertainment |
| <input type="checkbox"/> Cable TV | <input type="checkbox"/> Fee – Property Management | <input type="checkbox"/> Maintenance – Capital Improvements | <input type="checkbox"/> Salary Owner | <input type="checkbox"/> Utilities |
| <input type="checkbox"/> Contract Services | <input type="checkbox"/> Fee – Property Tax | <input type="checkbox"/> Maintenance – Elevator | <input type="checkbox"/> Services – Gardener | <input type="checkbox"/> Utilities – Electric |
| <input type="checkbox"/> Depreciation | <input type="checkbox"/> Fee – Rent / Lease | <input type="checkbox"/> Maintenance – Exterminator | <input type="checkbox"/> Services – Janitor | <input type="checkbox"/> Utilities – Gas |
| <input type="checkbox"/> Equipment – Purchase | <input type="checkbox"/> Insurance | <input type="checkbox"/> Maintenance – Laundry | <input type="checkbox"/> Services – On-Site Manager | <input type="checkbox"/> Utilities – Heat |
| <input type="checkbox"/> Equipment / Fixture Rental | <input type="checkbox"/> Loan – Business | <input type="checkbox"/> Maintenance – Pool / Spa | <input type="checkbox"/> Services – Security | <input type="checkbox"/> Utilities – Hot Water |
| <input type="checkbox"/> Fee – Association | <input type="checkbox"/> Loan – Interest Only Payment | <input type="checkbox"/> Maintenance – Repair | <input type="checkbox"/> Services – Sewer | <input type="checkbox"/> Utilities – Water |
| <input type="checkbox"/> Fee – License / Advertising | <input type="checkbox"/> Loan – Mortgage | <input type="checkbox"/> Miscellaneous / Other | <input type="checkbox"/> Services – Trash Removal | <input type="checkbox"/> Vacancy Factor |
| <input type="checkbox"/> Fee – Other Taxes | <input type="checkbox"/> Loan – Other | <input type="checkbox"/> Reserve Fund | <input type="checkbox"/> Supplies | <input type="checkbox"/> None |
| <input type="checkbox"/> Fee – Parking | <input type="checkbox"/> Loan – Principal & Interest | <input type="checkbox"/> Review with Offer | <input type="checkbox"/> Telephone | <input type="checkbox"/> Other |

Assets (if applicable)

| | | |
|------------------------|----------------------------------|----------------------|
| Equipment Value | Estimated Inventory Value | License Value |
|------------------------|----------------------------------|----------------------|

Income (Enter annual income in each category. The system will calculate your Estimated Profit based on these entries.)

| | | |
|-----------------------------|-----------------------------|-----------------------------|
| Annual Gross Income* | Minimum Gross Sales* | Maximum Gross Sales* |
| Goodwill* | Cost of Goods Sold* | |

Expenses (Enter annual expenses in each category. The system will calculate your Total Expenses based on your entries. In addition, from Income and Expenses, the system will generate an Estimated Net Income.)

| | | | |
|---------------------------|---------------------------|-----------------------------|-------------------------|
| Annual Tax Amount* | Expense Insurance* | Expense Advertising* | Expense Payroll* |
| Expense Rent* | Expenses Other* | Expenses Utility* | |

INTERIOR FEATURES

Accessibility*

- | | | | |
|--|--|---|---|
| <input type="checkbox"/> Bathroom Features | <input type="checkbox"/> Flashing Warnings | <input type="checkbox"/> Lower Light Switches | <input type="checkbox"/> Wide Halls / Doors (3 ft+) |
| <input type="checkbox"/> Elevator / Lift | <input type="checkbox"/> Grab Bars | <input type="checkbox"/> Parking | <input type="checkbox"/> None |
| <input type="checkbox"/> Flashing Doorbell Warning | <input type="checkbox"/> Kitchen Features | <input type="checkbox"/> Wheelchair Access | <input type="checkbox"/> Other |

COMMERCIAL BUSINESS OPPORTUNITY LISTING INPUT FORM

INTERIOR FEATURES *(continued)*

Communications

- | | | | | |
|---|--------------------------------------|------------------------------------|---|--------------------------------|
| <input type="checkbox"/> Audio / Video Prewired | <input type="checkbox"/> DSL | <input type="checkbox"/> Intercom | <input type="checkbox"/> Satellite Dish | <input type="checkbox"/> Other |
| <input type="checkbox"/> Cable TV | <input type="checkbox"/> Fiber Ready | <input type="checkbox"/> Networked | <input type="checkbox"/> None | |

Cooling*

- | | | | |
|--------------------------------------|---|--|--------------------------------|
| <input type="checkbox"/> Ceiling Fan | <input type="checkbox"/> Central Forced Air – Gas | <input type="checkbox"/> Whole House Fan / Attic Fan | <input type="checkbox"/> None |
| <input type="checkbox"/> Central AC | <input type="checkbox"/> Multi-Zone | <input type="checkbox"/> Window / Wall Unit | <input type="checkbox"/> Other |

Flooring

- | | | | | |
|-----------------------------------|-----------------------------------|--|-------------------------------------|---|
| <input type="checkbox"/> Carpet | <input type="checkbox"/> Hardwood | <input type="checkbox"/> Slate | <input type="checkbox"/> Tile | <input type="checkbox"/> Vinyl / Linoleum |
| <input type="checkbox"/> Concrete | <input type="checkbox"/> Laminate | <input type="checkbox"/> Stone | <input type="checkbox"/> Travertine | <input type="checkbox"/> Other |
| <input type="checkbox"/> Granite | <input type="checkbox"/> Marble | <input type="checkbox"/> Sustainable Materials | <input type="checkbox"/> Unfinished | |

Heating*

- | | | | | |
|---|--|--|--|---------------------------------------|
| <input type="checkbox"/> Central Forced Air | <input type="checkbox"/> Floor Furnace | <input type="checkbox"/> Radiant | <input type="checkbox"/> Space Heater | <input type="checkbox"/> Wall Furnace |
| <input type="checkbox"/> Central Forced Air – Gas | <input type="checkbox"/> Forced Air | <input type="checkbox"/> Radiant Floors | <input type="checkbox"/> Stove – Pellet | <input type="checkbox"/> Other |
| <input type="checkbox"/> Common | <input type="checkbox"/> Gas | <input type="checkbox"/> Solar | <input type="checkbox"/> Stove – Propane | |
| <input type="checkbox"/> Electric | <input type="checkbox"/> No Heating | <input type="checkbox"/> Solar and Gas | <input type="checkbox"/> Stove – Wood | |
| <input type="checkbox"/> Fireplace | <input type="checkbox"/> Propane | <input type="checkbox"/> Solar with Backup | <input type="checkbox"/> Stove Heater | |

Interior Amenities

- | | | | | |
|---------------------------------------|--|--|---|--------------------------------|
| <input type="checkbox"/> Air Purifier | <input type="checkbox"/> High Ceiling | <input type="checkbox"/> Security Gate | <input type="checkbox"/> Video / Audio System | <input type="checkbox"/> Other |
| <input type="checkbox"/> Dumbwaiter | <input type="checkbox"/> Inverted Floor Plan | <input type="checkbox"/> Skylight | <input type="checkbox"/> Wet Bar | |
| <input type="checkbox"/> Floor Drain | <input type="checkbox"/> Open Beam Ceiling | <input type="checkbox"/> Vaulted Ceiling | <input type="checkbox"/> None | |

Security*

- | | | | | |
|--|--|---|---|--------------------------------|
| <input type="checkbox"/> Closed Circuit Monitoring (24 hr) | <input type="checkbox"/> Fire System – Suppression | <input type="checkbox"/> Security Fence | <input type="checkbox"/> Varies by Unit | <input type="checkbox"/> None |
| <input type="checkbox"/> Controlled / Secured Access | <input type="checkbox"/> Panic Alarm | <input type="checkbox"/> Security Gate with Guard | <input type="checkbox"/> Vault | <input type="checkbox"/> Other |
| <input type="checkbox"/> Fire Alarm | <input type="checkbox"/> Secured Garage / Parking | <input type="checkbox"/> Security Guard | <input type="checkbox"/> Video / Audio System | |
| <input type="checkbox"/> Fire Escape | <input type="checkbox"/> Security Alarm | <input type="checkbox"/> Security Lights | <input type="checkbox"/> Window Bars | |
| <input type="checkbox"/> Fire System – Sprinkler | <input type="checkbox"/> Security Building | <input type="checkbox"/> Security Service | <input type="checkbox"/> Window Bars with Quick Release | |

EXTERIOR FEATURES

Garage Spaces*

of Open Parking Spaces*

Parking*

- | | | | | |
|--|--|---|---|--|
| <input type="checkbox"/> Assigned Spaces | <input type="checkbox"/> Drive Through | <input type="checkbox"/> Leased Parking | <input type="checkbox"/> On Street | <input type="checkbox"/> Uncovered Parking |
| <input type="checkbox"/> Attached Garage | <input type="checkbox"/> Electric Car Hookup | <input type="checkbox"/> Lighted Parking Area | <input type="checkbox"/> Parking Area | <input type="checkbox"/> Underground Parking |
| <input type="checkbox"/> Boat Dock | <input type="checkbox"/> Electric Gate | <input type="checkbox"/> Metered or Fee | <input type="checkbox"/> Parking Deck | <input type="checkbox"/> Undersized |
| <input type="checkbox"/> Carport | <input type="checkbox"/> Enclosed | <input type="checkbox"/> No Garage | <input type="checkbox"/> Parking Restrictions | <input type="checkbox"/> Valet Parking |
| <input type="checkbox"/> Common Parking Area | <input type="checkbox"/> Gate / Door Opener | <input type="checkbox"/> No Parking | <input type="checkbox"/> Room for Oversized Vehicle | <input type="checkbox"/> Varies by Unit |
| <input type="checkbox"/> Covered Parking | <input type="checkbox"/> Golf Cart | <input type="checkbox"/> Off-Site Parking | <input type="checkbox"/> Tandem Parking | <input type="checkbox"/> Workshop in Garage |
| <input type="checkbox"/> Detached Garage | <input type="checkbox"/> Guest / Visitor Parking | <input type="checkbox"/> Off-Street Parking | <input type="checkbox"/> Unassigned Spaces | <input type="checkbox"/> Other |

Utilities*

- | | | | | |
|--|---|--|--|--------------------------------|
| <input type="checkbox"/> Available – Not on Site | <input type="checkbox"/> Generator | <input type="checkbox"/> Natural Gas | <input type="checkbox"/> Public Utilities | <input type="checkbox"/> Other |
| <input type="checkbox"/> Communication Wiring | <input type="checkbox"/> Individual Electric Meters | <input type="checkbox"/> On Pole | <input type="checkbox"/> Solar | |
| <input type="checkbox"/> Diesel | <input type="checkbox"/> Individual Gas Meters | <input type="checkbox"/> Other – Not on Site | <input type="checkbox"/> Wind | |
| <input type="checkbox"/> Garbage Collection | <input type="checkbox"/> Master Meter | <input type="checkbox"/> Propane on Site | <input type="checkbox"/> None / No Utilities | |

COMMERCIAL BUSINESS OPPORTUNITY LISTING INPUT FORM

EXTERIOR FEATURES *(continued)*

Water*

- | | | | | |
|---|--------------------------------------|--|--|--------------------------------|
| <input type="checkbox"/> Individual Water Meter | <input type="checkbox"/> Public | <input type="checkbox"/> Storage Tank | <input type="checkbox"/> Water Available on Street | <input type="checkbox"/> Well |
| <input type="checkbox"/> Irrigation Connected | <input type="checkbox"/> Reservoir | <input type="checkbox"/> Stream – Seasonal | <input type="checkbox"/> Water On Site | <input type="checkbox"/> None |
| <input type="checkbox"/> Irrigation Water Available | <input type="checkbox"/> River | <input type="checkbox"/> Stream – Year Round | <input type="checkbox"/> Water Rights Not Included | <input type="checkbox"/> Other |
| <input type="checkbox"/> Private / Mutual | <input type="checkbox"/> Spring | <input type="checkbox"/> Unknown | <input type="checkbox"/> Water Softener | |
| <input type="checkbox"/> Private Co-op | <input type="checkbox"/> Stock Water | <input type="checkbox"/> Untreated | <input type="checkbox"/> Water Treatment System | |

Sewer*

- | | | | | |
|--|--|--|--|---------------------------------------|
| <input type="checkbox"/> Cesspool | <input type="checkbox"/> Septic – Plans Approved | <input type="checkbox"/> Septic System Vested | <input type="checkbox"/> Sewer Connected < 500 ft away | <input type="checkbox"/> Storage Tank |
| <input type="checkbox"/> Community Sewer / Septic | <input type="checkbox"/> Septic Abandoned | <input type="checkbox"/> Septic Tank / Pump | <input type="checkbox"/> Sewer Connected > 500 ft away | <input type="checkbox"/> Sump Pump |
| <input type="checkbox"/> Drainage – None | <input type="checkbox"/> Septic Connected | <input type="checkbox"/> Sewer – Private | <input type="checkbox"/> Sewer in Street | <input type="checkbox"/> TBD |
| <input type="checkbox"/> Drainage – Other | <input type="checkbox"/> Septic Engineered | <input type="checkbox"/> Sewer – Public | <input type="checkbox"/> Sewer Not Available | <input type="checkbox"/> Unknown |
| <input type="checkbox"/> Drainage – Public Storage | <input type="checkbox"/> Septic Perc Test Required | <input type="checkbox"/> Sewer Available | <input type="checkbox"/> Sewer Not Connected | <input type="checkbox"/> None |
| <input type="checkbox"/> Drainage – Sump | <input type="checkbox"/> Septic Required | <input type="checkbox"/> Sewer Available at Site | <input type="checkbox"/> Sewer On Bond | <input type="checkbox"/> Other |
| <input type="checkbox"/> Existing Septic | <input type="checkbox"/> Septic Standard | <input type="checkbox"/> Sewer Connected | <input type="checkbox"/> Special | |

Exterior Amenities

- | | | | | |
|--|--|--|---|---------------------------------------|
| <input type="checkbox"/> Back Yard | <input type="checkbox"/> Deck | <input type="checkbox"/> Gazebo | <input type="checkbox"/> Outdoor Misting System | <input type="checkbox"/> Tennis Court |
| <input type="checkbox"/> Balcony / Patio | <input type="checkbox"/> Dog Run / Kennel | <input type="checkbox"/> Gray Water System | <input type="checkbox"/> Porch – Enclosed | <input type="checkbox"/> None |
| <input type="checkbox"/> BBQ Area | <input type="checkbox"/> Drought Tolerant Plants | <input type="checkbox"/> Low Maintenance | <input type="checkbox"/> Sprinklers – Auto | <input type="checkbox"/> Other |
| <input type="checkbox"/> Boat Dock | <input type="checkbox"/> Fenced | <input type="checkbox"/> Outdoor Fireplace | <input type="checkbox"/> Sprinklers – Lawn | |
| <input type="checkbox"/> Courtyard | <input type="checkbox"/> Fire Pit | <input type="checkbox"/> Outdoor Kitchen | <input type="checkbox"/> Storage Shed / Structure | |

Location Description

- | | | | | |
|--|---|---|--|--|
| <input type="checkbox"/> Additional Land Available | <input type="checkbox"/> Grade – Hillside | <input type="checkbox"/> Grade – Varies | <input type="checkbox"/> Private / Secluded | <input type="checkbox"/> Views |
| <input type="checkbox"/> Agricultural Use | <input type="checkbox"/> Grade – Hilly | <input type="checkbox"/> Ground Floor | <input type="checkbox"/> Regular | <input type="checkbox"/> Vineyard |
| <input type="checkbox"/> Corners Marked | <input type="checkbox"/> Grade – Level | <input type="checkbox"/> Hunting | <input type="checkbox"/> Staked Boundary | <input type="checkbox"/> Zero Lot Line |
| <input type="checkbox"/> Corners Marked – No | <input type="checkbox"/> Grade – Mostly Level | <input type="checkbox"/> Land Locked | <input type="checkbox"/> Stream – Seasonal | <input type="checkbox"/> None |
| <input type="checkbox"/> Farm Animals (Permitted) | <input type="checkbox"/> Grade – Rolling | <input type="checkbox"/> Paved | <input type="checkbox"/> Stream – Year Round | <input type="checkbox"/> Other |
| <input type="checkbox"/> Farm Animals (Restricted) | <input type="checkbox"/> Grade – Side Slope | <input type="checkbox"/> Pie Shaped | <input type="checkbox"/> Subdivided | |
| <input type="checkbox"/> Fishing | <input type="checkbox"/> Grade – Sloped Down | <input type="checkbox"/> Pond On Site | <input type="checkbox"/> Surveyed | |
| <input type="checkbox"/> Flag Lot | <input type="checkbox"/> Grade – Sloped Up | <input type="checkbox"/> Possible Lot Split | <input type="checkbox"/> T Intersection | |
| <input type="checkbox"/> Grade – Gently Sloped | <input type="checkbox"/> Grade – Steep | <input type="checkbox"/> Potential Re-Zone | <input type="checkbox"/> Unknown | |

Property Condition

- | | | | | |
|--|--------------------------------------|---|--|--------------------------------|
| <input type="checkbox"/> Built / Remodeled Green | <input type="checkbox"/> Fixer Upper | <input type="checkbox"/> Seller Will Divide | <input type="checkbox"/> Seller Will Remodel | <input type="checkbox"/> Other |
|--|--------------------------------------|---|--|--------------------------------|

Roof*

- | | | | | |
|--|---|---------------------------------------|---|---|
| <input type="checkbox"/> Aluminum Over Tar | <input type="checkbox"/> Composition | <input type="checkbox"/> Foam | <input type="checkbox"/> Rolled Composition | <input type="checkbox"/> Tile |
| <input type="checkbox"/> Barrel / Truss | <input type="checkbox"/> Concrete | <input type="checkbox"/> Mansard | <input type="checkbox"/> Shake | <input type="checkbox"/> Wood Shakes / Shingles |
| <input type="checkbox"/> Bitumen | <input type="checkbox"/> Elastomeric | <input type="checkbox"/> Metal | <input type="checkbox"/> Shingle | <input type="checkbox"/> None |
| <input type="checkbox"/> Bituthene | <input type="checkbox"/> Fiberglass | <input type="checkbox"/> Polyurethane | <input type="checkbox"/> Slate | <input type="checkbox"/> Other |
| <input type="checkbox"/> Clay | <input type="checkbox"/> Flat / Low Pitch | <input type="checkbox"/> Rock | <input type="checkbox"/> Tar and Gravel | |

COMMERCIAL BUSINESS OPPORTUNITY LISTING INPUT FORM

MARKETING & PHOTOS

Please email your photos within 72 hours to support@mlslistings with the address of the property in the Subject Line

| | |
|---------------------------------|-----------------------------------|
| Branded Virtual Tour URL | Unbranded Virtual Tour URL |
|---------------------------------|-----------------------------------|

Public Remarks (up to 1,000 Characters)

| | | |
|---|--|---|
| Do you want this listing posted on Consumer Websites?* <input type="checkbox"/> Yes <input type="checkbox"/> No | Allow VOW-IDX-AVM?* <input type="checkbox"/> Yes <input type="checkbox"/> No | Allow VOW-IDX Comments?* <input type="checkbox"/> Yes <input type="checkbox"/> No |
|---|--|---|

Public Listing Address Format*

Show Full Address
 Show Street City Zip
 Show City Zip Only

FOR AGENTS

| | |
|--|---|
| Cooperating Broker Commission* _____ \$ or % | Dual Variable? <input type="checkbox"/> Yes <input type="checkbox"/> No |
|--|---|

Private Remarks (up to 1,000 Characters)

COMMERCIAL BUSINESS OPPORTUNITY LISTING INPUT FORM

FOR AGENTS

Listing Service

- Full Service
 Limited Service
 MLS Entry Only
 Restricted

Listing Type*

- Exclusive Agency
 Exclusive Right to Sell
 Exclusive Right to Sell with Reservations
 Open
 Probate

Other Disclosures

- | | | | |
|---|---|---|---|
| <input type="checkbox"/> Access Easement Required | <input type="checkbox"/> Disclosure Package Available | <input type="checkbox"/> Redevelopment Zone | <input type="checkbox"/> Underground Storage Tank |
| <input type="checkbox"/> Agent has Financial Interest | <input type="checkbox"/> Easement | <input type="checkbox"/> Rent Control | <input type="checkbox"/> Unknown Spec Zone |
| <input type="checkbox"/> Agent has Not Inspected Property | <input type="checkbox"/> Estoppel Certificate | <input type="checkbox"/> Rental Restrictions | <input type="checkbox"/> Unreinforced Masonry |
| <input type="checkbox"/> Agent Related to Seller | <input type="checkbox"/> Exclusion – See Remarks | <input type="checkbox"/> Retrofit Required | <input type="checkbox"/> Urban Service Area |
| <input type="checkbox"/> Agricultural Zone | <input type="checkbox"/> First Right of Refusal | <input type="checkbox"/> Road Maintenance Agreement | <input type="checkbox"/> Use Permit |
| <input type="checkbox"/> Agricultural Zone – Adjacent | <input type="checkbox"/> Foreclosure / Short Sale | <input type="checkbox"/> Scenic Corridor | <input type="checkbox"/> Use Permit Required |
| <input type="checkbox"/> Architectural Approval Required | <input type="checkbox"/> Geological Restrictions | <input type="checkbox"/> Seller is Licensed Real Estate Agent | <input type="checkbox"/> Use / Sales Tax |
| <input type="checkbox"/> Building Permit | <input type="checkbox"/> Historical Preservation District | <input type="checkbox"/> Sewer Lateral Inspection | <input type="checkbox"/> Va Repo |
| <input type="checkbox"/> Business Opportunity for Sale | <input type="checkbox"/> Leased Land | <input type="checkbox"/> Spec Study Zone | <input type="checkbox"/> None |
| <input type="checkbox"/> Certain Fixed Real Property Excluded | <input type="checkbox"/> Moratorium | <input type="checkbox"/> Special Permits Required | <input type="checkbox"/> Other – Call / See Agent |
| <input type="checkbox"/> Coastal Jurisdiction | <input type="checkbox"/> Open Space Corridor | <input type="checkbox"/> Subject to 1031 Tax Exchange | |
| <input type="checkbox"/> Common Ownership of Amenities | <input type="checkbox"/> Owner Association Mandatory | <input type="checkbox"/> Timber Production Zone | |
| <input type="checkbox"/> Corporate Ownership | <input type="checkbox"/> Pending Litigation – Yes | <input type="checkbox"/> Tree Ordinance | |

Disclosure URL

Property is Occupied by*

- Call Agent
 Manager
 Owner
 Tenant
 Vacant

Showing Contact Type

- Call Agent
 Manager
 Owner
 Tenant
 Vacant

Showing Contact Name

Showing Contact Phone

Gate Code (if any)

Showing Instructions*

- | | | | |
|--|---|--|--|
| <input type="checkbox"/> 24-Hour Notice Required | <input type="checkbox"/> CBS Restricted – Call LA | <input type="checkbox"/> Go Directly | <input type="checkbox"/> No Sign |
| <input type="checkbox"/> Appointment Only | <input type="checkbox"/> Do Not Disturb Employees | <input type="checkbox"/> Go Directly During Business Hours | <input type="checkbox"/> Non-Disclosure Required |
| <input type="checkbox"/> Call First | <input type="checkbox"/> Do Not Disturb Occupants | <input type="checkbox"/> Key in Listing Office | <input type="checkbox"/> See Remarks |
| <input type="checkbox"/> Call Listing Agent | <input type="checkbox"/> Do Not Go Direct | <input type="checkbox"/> LA Must Be Present | <input type="checkbox"/> None |
| <input type="checkbox"/> Call Manager | <input type="checkbox"/> Do Not Show | <input type="checkbox"/> Leave Card | <input type="checkbox"/> Other |
| <input type="checkbox"/> Call Owner | <input type="checkbox"/> Employees Aware | <input type="checkbox"/> Lockbox | |
| <input type="checkbox"/> Call Tenant | <input type="checkbox"/> Gate Code – Call LA | <input type="checkbox"/> Lockbox Location – See Remarks | |

Additional Showing Instructions *(up to 150 Characters)*

COMMERCIAL BUSINESS OPPORTUNITY LISTING INPUT FORM

| LISTING CONTACT INFO | | | |
|--|-------------------------------------|-----------------------------|-----------------------------|
| Listing Agent Full Name* | License # | Phone* | Listing Agent Email* |
| Listing Office Name* | List Office Code | Office Phone* | |
| Co-Listing Agent Full Name <i>(if applicable)</i> | Co-Agent License # | Co-Agent Phone | Co-Agent Email |
| Co-Listing Office Name | Co-List Office Code | Co-List Office Phone | |
| If Comp Only, Selling Agent Full Name* | Selling Agent License # | Selling Agent Phone | Selling Agent Email |
| Selling Office Name | Selling Office Code | Selling Office Phone | |
| Co-Selling Agent Full Name | Co-Selling Agent Office Name | | |

** indicates Required fields*

| SIGNATURES | | | |
|---|-------------|---------------------------|-------------|
| <i>Broker hereby certifies that she/he has a valid written agreement pertaining to the above property executed by all of the sellers and which meets all the requirements of law including the California Civil Code Section 1086-1090.</i> | | | |
| Listing Agent's Signature | Date | Seller's Signature | Date |
| Broker/Participant's Signature | Date | Seller's Signature | Date |